## **IDEAL OFFER**

We will present any written offers to the Seller. If your purchaser wants to put forth the most ideal offer for the Seller, please take advantage of the insight listed below:

## **DETAILS FOR OFFERS:**

Property Address: 12329 Antietam Rd, Woodbridge, VA 22192

Seller's Name: MacLane Key

**Settlement: Quick Close** 

Settlement Company: Universal Title McLean is preferred (They will price match)

Post Settlement Occupancy: None

Financing: 14-21 days: (If Financing is a contingency, if removed please disregard)

For Condos: Condo Questionnaire to be ordered by Lender within one business day of ratification with written confirmation delivered to seller

Appraisal: 10-14 days: (If Appraisal is a contingency, if removed please disregard)

**EMD:** 1% of Sales Price Minimum (3%-5% Recommended)

**Sales Contract: Add Addendum:** (If Appraisal is a contingency, if removed disregard): ADD this verbiage: *Appraisal to be ordered the next business day after ratification with written verification from lender delivered to seller.* 

**Lender Letter/Proof of Funds:** Please make certain to supply contact information if using a loan (lender email and cell phone). If it is a cash purchase, please provide a copy of the bank statement or private banker letter.

\* Recommend supplying POF in combination with a lender letter if showing more than 10% as a down payment.

\*\* Please note: To stay within Real Estate Fair Lending guidelines, we request that your buyers do not include pictures in their letters to the seller.

## \*Please include the following documents with your offer from the MLS Document Section:

- Conveyance Page
- Residential Disclosure
- Additional Documents: If needed

\* Escalation Clause: Please be clear on whether or not the purchaser is raising the loan amount or increasing the down payment.

\*\*\* YOU WILL NEED TO EMAIL YOUR FULL OFFER IN ONE PDF \*\*\*