

IDEAL OFFER

We will present any written offers to the Seller. If your purchaser wants to put forth the most ideal offer for the Seller, please take advantage of the insight listed below:

DETAILS FOR OFFERS:

Property Address: 11747 Arbor Glen Way, Reston, VA 20194

Seller's Name: Fletcher C. McCraw & Jennifer P. McCraw

Settlement: March 18-25, 2022

Settlement Company: Universal Title McLean is preferred (They will price match)

Financing: 14-21 days: (If Financing is a contingency, if removed please disregard)

Appraisal: 10-14 days: (If Appraisal is a contingency, if removed please disregard)

EMD: 1% of Sales Price

Sales Contract: Add Addendum: (If Appraisal is a contingency, if removed disregard): ADD this verbiage:
Appraisal to be ordered the next business day after ratification with written verification from lender delivered to seller.

Lender Letter/Proof of Funds: Please make certain to supply contact information if using a loan (lender email and cell phone). If it is a cash purchase, please provide a copy of the bank statement or private banker letter.

** Recommend supplying POF in combination with a lender letter if showing more than 10% as a down payment.*

*** Please note: To stay within Real Estate Fair Lending guidelines, we request that your buyers do not include pictures in their letters to the seller.*

***Please include the following documents with your offer from the MLS Document Section:**

- Conveyance Page
- Residential Disclosure
- Additional Documents: If needed

*** Escalation Clause:** Please be clear on whether or not the purchaser is raising the loan amount or increasing the down payment.

***** YOU WILL NEED TO EMAIL YOUR FULL OFFER IN ONE PDF *****