## **IDEAL OFFER**

We will present any written offers to the Seller. If your purchaser wants to put forth the most ideal offer for the Seller, please take advantage of the insight listed below:

## **DETAILS FOR OFFERS:**

Property Address: 2311 Spencer Road, Silver Spring, MD 20910

Sellers Names: Rongrong Pan and Lijuan Huang

**Settlement:** Quick Close

**Settlement Company:** Universal Title is preferred (They have 21 offices throughout the DMV. They will price

match).

**Financing:** 14-21 days: (If Financing is a contingency, if removed please disregard)

**Appraisal:** 10-14 days: (If Appraisal is a contingency, if removed please disregard)

**Sales Contract (Para 18) Other Addenda/Special Conditions:** (If Appraisal is a contingency, if removed disregard): Please add this verbiage: Appraisal to be ordered the next business day after ratification with written verification from lender delivered to seller.

**Lender Letter/Proof of Funds:** Please make certain to supply contact information if using a loan (lender email and cell phone). If it is a cash purchase, please provide a copy of the bank statement or private banker letter.

- \* Recommend supplying POF in combination with a lender letter if showing more than 10% as a down payment.
- \*\* Please note: To stay within Real Estate Fair Lending guidelines, we request that your buyers do not include pictures in their letters to the seller.

## \*Please include the following documents with your offer from the MLS Document Section:

- Conveyance Page
- Residential Disclosure
- Additional Documents: If needed

\*\*\* YOU WILL NEED TO EMAIL YOUR FULL OFFER IN ONE PDF \*\*\*

<sup>\*</sup> Escalation Clause: Please be clear on whether or not the purchaser is raising the loan amount or increasing the down payment.