

SUCCESS LIST Pareto Rule (80/20) TOP 4

1.
2.
3.
4.

TO DO LIST TOP 10

1.
2.
3.
4.
5.
6.
7.
8.
9.
10.

Calls:

1234567

891011121314

15161718192021

Texts:

1234567

891011121314

15161718192021

My One Word: _____

Today I was a: ____/10

I Implemented it with: _____

ACTION SCORE

Action	Points	Achieved	Total
5 Phone Call / Texts	2		
3 Notes/Cards	2		
Social Media Post	1		
Social Media Video	5		
30 Mins of Role Play	5		
Preview NG Listing	5		
Open House	10		
Face to Face/Virtual	10		
Strategy Session	10		
Signed Agreement	10		
Home Showing	4		
Writing Offer	8		
Ratified Offer	10		
Home Inspection	5		
Attend Settlement	10		
Daily Goal: 40 Points	Total		

SUMMARY

Appointments Set	Coffees	Referrals Given
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ADDITIONAL NOTES
