

NG AGENT PAY SHARE/TIME SHARE

Each agent is responsible to find another agent to work for them while on vacation or during off-time. It can be case by case and whatever you work out one-on-one.

Here is a quick synopsis for how to SHARE:

Pay Share: (Years & Units Sold) (Keeping a log of hours spent: driving, showing, calling, monitoring)

Years in Business	
0-1	\$25.00
2-4	\$50.00
5-9	\$100.00
10-15	\$150.00
16+	\$200.00

OR

Units Sold	
0-15	\$25.00
16-49	\$50.00
50-99	\$100.00
100-200	\$150.00
200+	\$200.00

- Recommend a Bonus if they put a buyer under contract: \$250.00 (this will encourage people to help you get them under contract while gone).
- If CEO or Sales Manager are utilized instead of another agent same rules above apply.

Time Share: (Keeping a log of hours spent: driving, showing, calling, monitoring)

No money is exchanged, rather time is logged to recapture later with the agent of choice.

Recommendation: If time is not recaptured in same calendar year, we recommend you pay the other agent based on the payshare model prior to the end of year.